



EQUIPMENT DISTRIBUTORS

a division of *JOHNSON-LANCASTER AND ASSOCIATES, INC.*

990 Harbor Lake Drive, Safety Harbor, FL 34695

SALES 727-712-3934 • FAX 727-712-1549 • A.R. 727-796-5622,

TERMS AND CONDITIONS OF DEALER/DISTRIBUTOR SALES

- Minimum Order Amount: 1-Piece of Equipment/Parts for qualified Dealers.
- Payment Terms: Terms are dependent upon: credit history, references, payment history, current resale certificate and dealer application on file, and at the discretion of JLA. **RESALE CERTIFICATES SHOULD BE SUBMITTED BY JANUARY 31 ON AN ANNUAL BASIS.**
- (1) COD-Collect On Delivery
 - (2) Pre-Paid
 - (3) Net 10 days
 - (4) Net 15 days
- THERE ARE NO NET 30 DAYS
- Invoice payment may be in the form of a company check, cashier's check, money order, or credit card. Credit cards accepted: VISA, Master Card, and DISCOVER. A credit card authorization must be completed with photocopied card and id of card holder attached. Since customers receive outstanding discounts on purchases by cash or check, a 3% cash discount loss will incur as a result of credit card use.
- For orders totaling or over \$15,000, a 50% deposit will be required. Property shall remain vested in seller until entire purchase price is paid.
- Purchase Orders: Purchase Orders accepted from well qualified and approved customers ONLY and/or from customers providing a credit card guarantee. Failure to pay any JLA Equipment Distributor Invoice within terms will result in: forfeiture of all JLA Dealer/Distributor rebates and/or loss of net terms and/or suspension of pending purchase orders and/or assessed a finance charge of 1.5% on past due balances.
- Delivery Times: In-Stock Equipment: 3-7 business days
Out-of-Stock Equipment: 2-4 weeks
(Contact us for more information at dewaynec@johnson-lancaster.com)
- Freight Terms: Unless quoted otherwise, all shipments are FOB Shipping Point, Lift-Gate Delivery included. Fast-Pay discounts may be available for customers with excellent payment history.
- Return Policy: On Unauthorized Returns. Any damage CLAIMS must be made upon delivery. Please notify the shipper directly; then, notify JLA-immediately. Most shippers require claims to be filed within 10 days. JLA can not be held accountable for unclaimed damage

or damage that was not reported in accordance with the shipper's or JLA policy. Returns are subject to a 25% restocking charge.

- Refund Policy: Refunds maybe approved within 10 days from the date of written request for refund.
- Storage Policy: It is not our policy to store equipment; however, should circumstances dictate-storage charges may be accessed after 30 days.
- Warranty: JLA EQUIPMENT DISTRIBUTORS represents and warrants that any and all items purchased and/or shipped are "as ordered"- new manufactured equipment items in original factory packaging with installation and/or operating manuals, and manufacturer's warranty included.

JLA EQUIPMENT DISTRIBUTORS and/or JOHNSON-LANCASTER AND ASSOCIATES, INC. shall not be liable for any loss, damage or injury of any nature, whether direct, indirect, incidental or consequential, in connection with or resulting from the delivery, receipt or operation of any and all equipment ordered and/or shipped.

ALL TERMS AND CONDITIONS SUBJECT TO CHANGE WITHOUT NOTICE

Revised 1.11.07